

Message Text

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PAGE 01 BERLIN 05089 150651Z
ACTION EUR-12

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UNCLAS BERLIN 5089

USDOC FOR BEWT

E O 11652: NA
TAGS: BEXP, GE
SUBJ: US-GDR TRADE PROMOTION ACTIVITIES.

1. GOELDNER OF GDR CHAMBER OF FOREIGN TRADE TOLD EMBASSY JANUARY 13 THAT HE EXPECTS TO BE TRAVELING TO THE U.S. IN MAY WITH FOREIGN TRADE CHAMBER PRESIDENT MURGOTT IN CONNECTION WITH THE FIRST JOINT SITTING OF THE US AND GDR ECONOMIC COMMITTEES. IN RESPONSE TO THE QUESTION WHETHER THE GDR EXPECTS THERE WILL BE A US COMMITTEE IN EXISTENCE AT THAT TIME, GOELDNER SAID HE HOPES SO. IF THE EVENT TRANSPIRES, IT WOULD APPARENTLY INVOLVE ANOTHER TRIP BY BEIL AND ABOUT 10 TOP REPRESENTATIVES OF THE GDR FOREIGN TRADE APPARATUS.

2. GOELDNER SAID THAT GDR IS PLANNING A "TECHNICAL DAYS" PROGRAM FOR THE US IN MAY 1978, AND HAS THE IDEA THE US PLANS "TECHNICAL DAYS" IN THE GDR IN NOVEMBER 1977. EMBOFF SAID NO, BUT WE WISH TO REINSTITUTE TECHNICAL SALES SEMINAR PROGRAM WITH A SEMINAR TENTATIVELY SCHEDULED FOR OCTOBER 1977. GOELDNER WAS UNENTHUSIASTIC ABOUT IRRIGATION AS A TSS THEME, SUGGESTING THAT THE US CONSIDER DOING A TSS ON ONE OF THE FOLLOWING THEMES:
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PRODUCTION OF INTEGRATED CIRCUITS, CATALYSTS, POWER TRANSFORMATION (HEAT TO ELECTRICITY, ETC.), MEASUREMENT AND CONTROL OF SPECIFIC ENERGY USE, AS IN INDUSTRIAL CHEMISTRY. EMBOFF COMMENTED THAT SOME OF THESE AREAS E.G. INTEGRATED CIRCUIT TECHNOLOGY, MIGHT BE INADMISSABLE UNDER US STRATEGIC TRADE CONTROLS. COMMERCE DEPARTMENT HAS, HOWEVER, A LIST OF

24 PRODUCTS AREAS (USDOC 15946) ON WHICH GDR HAS NEVER COMMENTED TO WHICH EMBASSY WOULD BE PLEASED TO HAVE GDR REACTION. MATTER WAS LEFT THAT GDR WOULD TAKE A LOOK AT THE US LIST IN ORDER TO TRY TO FIND THEMES OF COMMON INTEREST. EMBOFF HAS APPOINTMENT AT MINISTRY OF SCIENCE AND TECHNOLOGY JANUARY 17 AT WHICH WE EXPECT TO GET THE SAME PITCH, I.E. INTEREST IN INTEGRATED CIRCUITS.

3. COMMENT: DESPITE WHAT WE BELIEVE TO BE OBVIOUS APPLICABILITY, GDR IS RESISTING IRRIGATION AS A TSS THEME, WHILE EXPRESSING INTEREST IN HIGH TECHNOLOGY FIELDS. JANUARY 17 MEETING SHOULD PRODUCE ADDITIONAL INFORMATION ON WHAT THEMES GDR MIGHT ACCEPT, WHICH EMBASSY WILL REPORT PROMPTLY.POLANSKY

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Disposition Case Number: n/a
Disposition Comment:
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